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 / RFDNRQ %JRRNDQ 1 <
 (P DLO EUHFN# DDDV LFRP
 7HO
 : HEVAM ZZZ DDDV LFRP



Company Profile

Industry Sector: %RLQIRUP DMFV

Company Overview: \$ ODV LGHYHBSV VRVZ DUH VRRQ DQG DSSOFDMRQV LQ VXSSRUW RI QDNQJ NQRZ QGJH VSUHDG DFURW GDMEDMHV WJ WDCG HJ SHUP HQMDUHXOW 2 XU SURGFW LQFOXGH LingPipe D-DYD \$3, IRUFRRP P RQ P DFKLGH QDUUQJ DQG WJ W SURFHMQJ DMNV DV ZHODV LingMed RXUVXUM RI DSSOFDMRQV GHMJ QHG DURXQG WKH LQIRUP DMFV QHHGV RI P HGFDUJMHDFKHLV

Target Market(s): 5 HMDFK QEV ERK DFDGHP LF DQG FRP P HUFDO

Key Value Drivers

Technology*: LingPipe RIHLV D UFK VXUM RI LGGWIDOWHQJVK VRRQ IRUFRRP P RQ LQIRUP DMRQ SURFHMQJ DMNV ,WV D \ HDURG FRP P HUFDO VRC SURGFWWDMV YHV UREXWZ HOGFRXP HQMG DQG WMMG ,VWHUHV DV WKH IRXGGDMRQ IRU/ LQJ O HG LingMed RIHLV WDCG DQG DSSOFDMRQV IRUGRZ QBDGQJ DQG SURFHMQJ 1 / 0 UHMRXUHV QNH 0 (' / ,1 (QNHJ * HQH 2 0 ,0 HMF ,VWR FRYHLV DSSOFDMRQV IRU QDNQJ GLVSDUDM VRXUHV RI LQIRUP DMRQ IRUH DP SGI DXVRP DMFDO QDNQJ JHGHV IURP (QNHJ * HQH VR 0 (' / ,1 (EH RCG Z KDWKXP DQ FXUDMRQ GRHV

Competitive Advantage: : H KDYH WDNHG RXWD FRQWRYHLV DSSOFDMRQV WDW FRYHUV H LV NH IRUH IHFVH IDFVH WDFMRQ IRUELRQIRUP DMFV 7KH FKDQJH LV VR DFKLHYH WDMV LK D P DQJ HDEGH IDOH SRVWYH UDM 2 XUFRP SHMRQ UHSRUW IDFW H WDFMRQ UHXOW : H KDYH HMDQKHG QDNQJ IURP KXP DQJHGHV VR 0 (' / ,1 DQG DUH Z RUNQJ RQ UHDMRQV FXUHQO : H RIHUIUH DQG FRP P HUFDO DFQMHV

Management

Leadership:
 %JHFN%DCZIQ 3 UHMGHQW

Scientific Advisory Board:
 / HRQ3HMKNQ 3KG+DUYDUG 8 QYHUVW

Pipeline

- XQH ' HF 3 URVWVSH/ LQJ O HG DSSOFDMRQV Z LK + DUYDUG UHMDFK QEV
 6 HSMP EHU ' HYHBS P DUNHQJ SDQ VR FRP P XQFDM Z KDW LQJ O HG GRHV
 1 RYHP EHU 6 HNHXUMHUIXQQQJ VR VXSSRUW LQJ O HG GHYHBS P HQW
 0 DUFK + DYHEDMF UHXOW IRUDVDDW QE
 - DQXDU 7 DJHMSURIHMRQDCSXE OFDMRQ IRUSXE OFDMRQ
 %QJ HYDQJ HQJ H Z KVMSDSHU
) HEXUDV 3 XVK LQIR FRP P HUFDO3 KDUP D